

# The Influential Leader

## Are You There Yet?

### **The can't-miss expedition into your unrealized possibilities**

Today's corporations grapple with obstacles like threadbare resources, relentless deadlines, isolated silos, and political turf wars. How can you get the recognition and support you need to excel in this climate? What mutually beneficial relationships can you build to get things done and maximize productivity?

Rarely is a speaker able to illuminate possibilities like Ann Perle. In *The Influential Leader—Are You There Yet?*, she'll ignite your vision for how big a difference you can make. And it will transform you. As Ann helps reframe your opportunity, prepare for eye-opening discoveries in refining your success.

- Examine what's tripping you up—and how to get your feet under you
- Understand your value—and thrive on what makes you different and special
- Explore office relationships—and how fresh alignments can infuse fun and levity into your work
- Re-focus your strategy—leave behind what's holding your team back
- Renew your passion—get excited about the difference you make at work

Through engaging case studies and poignant examples, Ann will give you a new perspective on how you evaluate growth opportunities. Potent insights will help you discern hidden obstacles and disarm office politics. Sharpened awareness will reveal more fulfillment. And new realizations will lead to dynamic shifts in your organizational culture.

In the end, you'll walk away inspired and empowered with new in-roads to contribute confidently. If you're ready for powerful progress, don't miss Ann blazing the way in *The Influential Leader—Are You There Yet?*

**To schedule Ann for your next event, contact us at [info@AnnPerle.com](mailto:info@AnnPerle.com) or call 281-859-7177. Learn more about Ann online, [www.AnnPerle.com](http://www.AnnPerle.com)**

### **Other Programs:**

**Embracing Change** – a lively talk that explores the four natural cycles of change and how each one impacts the workplace

**Teambuilding and Team Alignment Programs** are in retreat and workshop formats



## Ann Perle

**“With her wisdom, Ann can touch even controversial subjects in a way that deeply impresses the most cynical manager.”**

**ERIC POLL**

VP Human Resources  
Leica Geosystems, AG  
Heerbrugg, Switzerland

**“You have a rare talent in helping people look at life differently, to see things from a different vantage point, in order to weave newness and more insight into personal and professional issues.”**

**KAREN WILSON**

VP, Government Business and Finance  
Honeywell  
Morristown, NJ



BUSINESS AT THE CROSSROAD

## Contact Ann

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“Ann is an intuitive, sensitive advocate that presents tough questions, pushes buttons and cares that people be the best they can be; she strives for goodness and greatness.”

Beth Sartori  
System Executive Marketing Communications  
Memorial Herman Healthcare Systems

## Meet Ann Perle

Few would expect a calm yet dynamic woman like Ann Perle to find herself in the inner circles of leading global organizations. Ann might not have expected it herself 30 years ago. And today, that's just where you'll find this adept change strategist. Armed with a warm charisma and the rare ability to put people at ease, Ann listens. Then she tells the truth. These truths result in progressive strides in companies and careers.

Ann's own career budded quietly in a time when professional jobs were gender-specific. When many women were working as secretaries, Ann ran her own staffing firm, where she spent 12 years learning the ins and outs of hiring, retaining good employees and building the kind of company employees want to work for. Soon after, she began working as an internal consultant, building leaders in various corporations. As a Director for a global research, development and manufacturing company, she understands the day-to-day demands affecting business and employees.

The insights she has gained through it all allow her to build bridges and resolve issues for her clients. Ann is inclusive and has a penchant for broadening the picture people see. Once they see their world from a larger perspective, then no office politics are too sticky, no roadblock is too impenetrable.

Ann has been instrumental in reshaping the culture of companies. And, she's lent many individuals a fresh vantage point to resolve personal and professional issues. For Ann, it's all about helping executives adapt to change, share information and become influential without tired, hierarchical structures.

Ann has seen greatness, mainly because she sees greatness in every face. It's her joy to help each person see it for him or herself. From sports entertainment to healthcare, Ann has been there, engaging and inspiring. Her passion for creating cultures that support people and organizations has flourished around the world. In 2000 she founded Crossroads Consulting, an organization dedicated to leadership and change excellence. Now Ann speaks, consults, and coaches internationally.

### Ann's Clients Include:

- Memorial Hermann Healthcare System
- Leica Geosystems, Heerberg, Switzerland
- Samson Oil and Resources
- Distribution and Auto Service, Inc., a wholly owned subsidiary of Nissan, North America

“Through her many engagements with us, Ann was instrumental in reshaping the culture of our company. She understands people and business and is able to tell the truth about both in a way that helps people grow.”

Viki Paul  
Former Director of Human Resources  
Distribution and Auto Service, Inc.  
a division of Nissan

